

*Revenue Accounting/Student Accounts Annual Report
July 1, 2015 – June 30, 2016*

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Introduction

The Uniform Revenue Accounting System (URAS), which was developed and is monitored by the SUNY University Controller's Office, provides the basis for revenue accounting on the Fredonia campus. Through URAS, all financial activity carried out by the Office of Student Accounts is recorded, monitored and reported to SUNY System Administration.

As in past years, the Revenue Accounting/Student Accounts Report presents pertinent data related to the billing, collection, and disbursement of revenue in the Student Accounts Office as reported through the Revenue Accounting Office during the fiscal year.

Electronic billing with the TouchNet Bill+Payment module is still very successful. All bills were sent electronically for the 2015-2016 year. Students and authorized users are sent an email and/or text stating the balance due and due date with a link to view their eBill. The final bills for the fall and spring semesters are prepared manually, and no bills are generated for J-Term or summer sessions; therefore, no statistical data is available.

Fredonia payment plans created through the TouchNet payment plan module are also very successful. Students and parents have a choice of plans with two, three, or four payments directly with Fredonia. Students and parents can also choose to have payments automatically deducted from a bank account or credit card.

It is evident that students and parents have become accustomed to electronic payment methods since payments through the web were 65% of all payments.

The TouchNet Marketplace module that allows departments to set up stores in an e-commerce environment has also been very successful. Departments are able to create and operate online stores to process electronic credit card and check payments that automatically feed to a departmental IFR account through Banner or to a Faculty Student Association account. As of June 30, 2016, there were 171 uStores and 4 uPay sites setup that feed directly into Banner. This results in saving time and work for the cashiers in the Student Accounts Office and it assists in maintaining better internal control policies for cash handling.

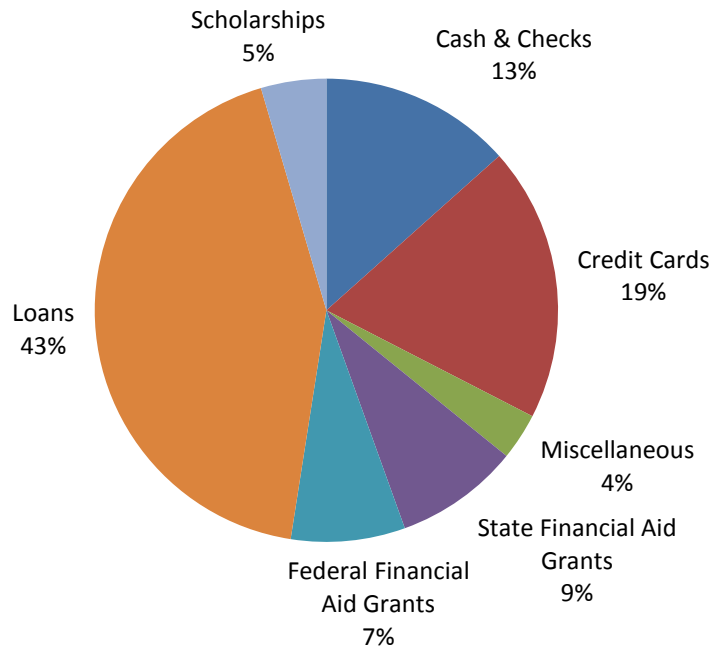
peerTransfer (now called Flywire) which was introduced in the 2012-2013 aid year was well received by the students and their parents. Payments made through peerTransfer are still well received by the students and the parents and the payments coming in through peerTransfer continue to rise each year. peerTransfer is a company that accepts tuition payments from international students and is more streamlined than the wire payment option allowing the students to track the payments and pay less fees. It also results in more streamlined reconciliations on our side as well.

A brief summary of the data presented in the report follows:

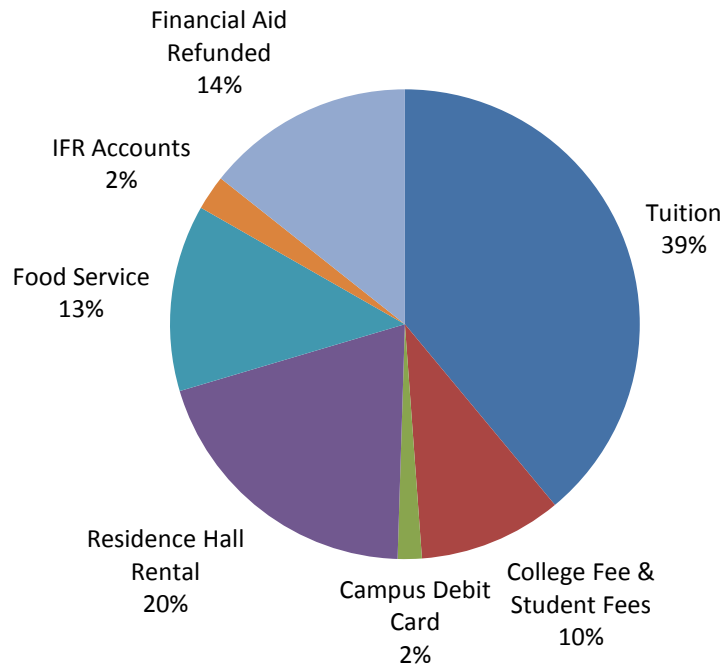
- Total billed revenue for student charges was \$71,697,403.
- Current year receivables for the 2015-2016 year reported to SUNY System Administration at June 30, 2016 were \$425,991.08.
- Total collections from student charges and IFR accounts were \$85,375,832.
- Total disbursements from the 8,766 checks and 1,295 direct deposits processed were \$26,616,476.

The following page contains two graphs, which illustrate the sources and the application or uses of the funds that were received and processed through the Student Accounts Office and the URAS system this past year.

2015-2016 Sources of Funds



2015-2016 Distribution of Funds



Revenue

During the 2015-2016 fiscal year, charges billed to students generated revenue totaling \$71,697,402.99 in the Uniform Revenue Accounting System. This compares to billed revenue of \$74,301,851.78 for the 2014-2015 year, a decrease of 3.5%.

Revenue of \$271,876.78 billed to students for the J-Term session is included in these figures.

The following data is a breakdown of the revenue accounted for during the 2014-2015 and the 2015-2016 year.

	<u>2014-2015</u>	<u>2015-2016</u>
Tuition	\$34,560,819.00	\$33,366,719.00
College Fee	124,162.00	115,187.00
Student Fees	7,683,029.93	7,317,471.61
Course Related Fees	687,431.61	786,486.65
Campus Debit Card	1,601,691.75	1,414,615.34
International Programs	26,931.00	34,189.25
Residence Hall Rental	17,700,990.92	17,647,616.08
Food Service	<u>11,916,795.57</u>	<u>11,015,118.06</u>
Total	<u>\$74,301,851.78</u>	<u>\$71,697,402.99</u>

Student Billing

The Student Accounts Office has successfully completed their seventh year of exclusively generating bills electronically. The students and their authorized users appreciate the convenience of having up-to-date billing information at their disposal, and we appreciate that we can track when an eBill was generated, who received it and; subsequently, when they logged in to look at the eBills (both students and authorized users).

Another popular feature with the TouchNet software is the integrated payment plans that we are able to offer to our student body. The plans fluctuate as their aid and charges do, and notices are sent electronically when payment amounts change as a result of these fluctuations.

Students and their authorized users have embraced the text message feature of TouchNet; once they enroll their cell phone number, they receive both a text message and email notification when eBills are generated. We are pleased to offer this additional service to our students and their authorized users.

The Office of Student Accounts produced 16,387 student bills for the Fall 2015 and Spring 2016 semesters, a decrease of 4.6%. This includes bills for ten billing periods, including Registration, Post Registration and Audit Bills #1 through #4 each semester. The final bills for the fall and spring semesters are prepared manually and no statistical data is available.

Students registered via the web or in person for Summer Session 2015. Those students who registered via the web were to pay for the courses prior to a published due date or their courses would be dropped. We saw a significant decrease in the number of students we dropped as we once again encouraged students to pay within 24 hours of registration and Lifelong Learning sent reminders to students that owed. There were 652 students registered for Summer Sessions I and II in 2015 with a total of 2,300 credit hours. This was 92 less students than the prior year, and a decrease of 444 credit hours.

Students registering for J-Term 2016 could also do so via the web or in person. Students registering on the web were expected to pay by a published due date or the courses would be dropped. There were 244 students registered for a total of 700 credit hours during J-Term 2016. This was an increase of 6 students registered and 13 hours in J-Term 2016 from the previous year.

Student Receivables

At the end of the fiscal year, receivables from student billing for the 2015-2016 year were \$425,991.08. This is a 15% increase from the previous year. Summer and Fall semester receivables decreased from the prior year while Spring semester receivables increased from the prior year.

There were no outstanding receivables for the J-Term session on June 30, 2016.

The chart on Page 5A shows the comparison detail of current year receivables between 2014-2015 and 2015-2016.

The chart on Page 6 shows the relationship between receivables and billed revenue at fiscal year-end for the past three years. Billed revenue has increased slightly since last year and receivables have increased since last year. Receivables increased 0.09% as a percentage of billed revenue over last year and looking back to previous years the percentage has increased from 0.52% in 2006-2007 to 0.59% in 2015-2016.

Student Receivable Comparison
June 30, 2016 compared to June 30, 2015

	Summer Session Receivables		Change in Receivables	
	<u>Summer 2014 June 30, 2015</u>	<u>Summer 2015 June 30, 2016</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$ 2,205.00	\$ -	\$ (2,205.00)	-100.00%
College Fee	7.65	-	(7.65)	-100.00%
Student Service Fee	564.30	-	(564.30)	-100.00%
Class/Lab Fees	-	-	-	0.00%
Rebiling and Misc. Fees	90.00	-	(90.00)	-100.00%
Total	\$ 2,866.95	\$ -	(\$2,866.95)	-100.00%
	Fall Semester Receivables		Change in Receivables	
	<u>Fall 2014 June 30, 2015</u>	<u>Fall 2015 June 30, 2016</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$48,746.86	\$48,652.75	(\$94.11)	-0.19%
College Fee	242.85	\$212.33	(30.52)	-12.57%
Student Service Fee	14,208.08	\$15,511.23	1,303.15	9.17%
Debit Campus Account	8,485.41	\$6,790.00	(1,695.41)	-19.98%
Class/Lab Fees	3,183.65	\$2,639.18	(544.47)	-17.10%
International Program Costs	-	\$0.00	-	0.00%
Residence Hall Rental	33,656.77	\$9,556.94	(24,099.83)	-71.60%
Food Service	42,127.26	\$20,041.13	(22,086.13)	-52.43%
Rebiling and Misc. Fees	4,581.62	\$3,352.00	(\$1,229.62)	-26.84%
Total	\$155,232.50	\$106,755.56	(\$48,476.94)	-31.23%
	Spring Semester Receivables		Change in Receivables	
	<u>Spring 2015 June 30, 2015</u>	<u>Spring 2016 June 30, 2016</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$39,791.65	\$106,272.81	\$66,481.16	167.07%
College Fee	252.45	\$298.80	46.35	18.36%
Student Service Fee	17,449.93	\$18,570.35	1,120.42	6.42%
Debit Campus Account	19,105.66	\$12,117.58	(6,988.08)	-36.58%
Class/Lab Fees	4,730.00	\$3,207.79	(1,522.21)	-32.18%
International Program Costs	-	\$0.00	-	0.00%
Residence Hall Rental	35,145.73	\$78,673.26	43,527.53	123.85%
Food Service	88,645.43	\$94,530.93	5,885.50	6.64%
Rebiling and Misc. Fees	8,291.10	\$5,564.00	(2,727.10)	-32.89%
Total	\$213,411.95	\$319,235.52	\$105,823.57	49.59%

Receivables Compared to Billed Revenue

	2013-2014	2014-2015	2015-2016	Percentage Inc/Dec 14/15-15/16
Billed Revenue	\$74,142,142.88	\$74,301,851.78	\$71,697,402.99	-3.5%
Receivables	224,530.17	371,511.40	425,991.08	14.7%
Receivables as a Percentage of Revenue	0.30%	0.50%	0.59%	0.09%

Cash Collections

Cash collections in the 2015-2016 fiscal year totaled \$85,375,832.11, a decrease of 3.3% from the previous year. Cash collections of \$268,676.78 for the J-Term session are included in these figures for the 2015-2016 year.

Collections accounted for during the 2014-2015 and the 2015-2016 year are:

	<u>2014-2015</u>	<u>2015-2016</u>
Tuition	\$34,514,138.78	\$33,270,095.53
Fees-Course, College, Stud.	8,592,464.77	8,394,922.99
Campus Debit Card	1,585,796.97	1,412,654.45
International Programs	26,931.00	34,189.25
Residence Hall Rental	17,081,668.61	16,998,832.26
Food Service	11,824,522.20	10,970,663.09
IFR Accounts	1,818,595.49	2,052,554.28
Financial Aid Refunded	<u>12,802,118.38</u>	<u>12,241,920.26</u>
Total	<u>\$88,246,236.20</u>	<u>\$85,375,832.11</u>

J-Term Statistics

Revenue billed for J-Term in January 2015 and January 2016 is:

	<u>2015</u>	<u>2016</u>
Tuition	\$206,260.00	\$218,443.50
College Fee	605.20	611.15
Student Fees	41,669.68	43,015.46
Drop/Add; Late Registration	240.00	240.00
Residence Hall Rental	9,000.00	9,566.67
Food Service	00.00	00.00
Total	<u>\$257,774.88</u>	<u>\$271,876.78</u>

Compared to J-Term 2008, revenue billed and collections for J-Term have increased \$111,776.00.

There were no accounts receivables at June 30 for J-Term.

Payment Sources for Collections

The portion of the \$85.4 million in collections that is payment for student charges comes from various sources including student and parent resources, financial aid grants and scholarships, as well as student and parent loans. Collections receipted into the IFR accounts through the Student Accounts Office are received in the form of cash, check and credit card as well as electronic credit card and check payments through the TouchNet Marketplace stores.

In the 2015-2016 year, payments from cash, checks, and credit cards totaled \$30,266,927.28 while payments derived from financial aid, scholarships and grants, waivers and loans were \$55,108,904.83. Together these totaled \$85,375,832.11.

Cash, check and credit card payments totaling \$10,429,706.73 were processed directly through the Student Accounts Office. There was an increase of \$718,385.22 or 7.4% in the payments collected directly in the Student Accounts Office.

Payments received from electronic transactions excluding electronic tuition and room deposits totaled \$19,083,598.01 or 63.4% during the 2015-2016 year. For student charges, electronic credit card payments decreased 5.7% to \$13,554,968.95 and electronic check payments decreased 17.1% to \$5,528,629.06. A total of \$139,520.00 of tuition and room deposits was collected electronically. Credit cards accounted for

\$131,020.00 of the electronic deposits and the remaining \$8,500.00 was electronic checks.

Looking at all the payments from cash, checks and credit cards as a whole including the electronic deposit collections and Marketplace credit card and checks, electronic payments decreased 2.7% and accounted for 65% of all payments for the year. Payments received directly through the cashier's office increased 2.7% to 35%.

Payments from college savings plans are still a popular means of paying for student charges. This year these payments were \$1,904,450.86, an increase of 4.9% over the prior year. Payments generated from college savings plans are included in the amount above collected through the Student Accounts Office.

Financial aid payments received on behalf of our student body are used to pay the students' charges. Any excess aid is refunded to the students to help with other related college expenses. Financial aid can be divided into federal financial grant programs, state financial aid programs, loans and scholarships.

As a percentage of payments, cash and check payments are at 35% of all payments. Financial aid, grant, and loan payments is at 65%.

The chart on Page 9 gives the detail of all payments for the fiscal year from each source.

Sources of Payments

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July 1, 2014 - June 30, 2015

Web Credit Card	\$ 14,380,116.31	16.30%
Unsubsidized Loans	13,482,622.00	15.28%
Subsidized Loans	12,252,701.00	13.88%
Pell	7,893,620.00	8.94%
TAP & TAP Scholarships	6,826,131.62	7.74%
Web Check	6,665,534.09	7.55%
Alternative Loans	5,250,004.55	5.95%
Parent Loans	4,807,385.00	5.45%
Check	4,364,599.12	4.95%
College Savings Programs	1,815,713.60	2.06%
Private Scholarships	1,544,618.78	1.75%
Fredonia Scholarships	1,468,150.00	1.66%
Visa	1,398,189.32	1.58%
Perkins Loans	967,932.76	1.10%
Foundation Scholarships	823,875.92	0.93%
Mastercard	740,258.93	0.84%
Waivers-Res.Hall, Food, & Std. Srv. Fee	636,607.06	0.72%
peerTransfer Payments	477,697.50	0.54%
Government Scholarships	426,871.96	0.48%
TEACH Grants	399,395.50	0.45%
Credit Card-Marketplace	395,862.40	0.45%
Graduate Assistant	309,925.00	0.35%
Wire transfers into Bank	280,038.88	0.32%
Cash	283,704.31	0.32%
EOP	166,939.18	0.19%
FSA Advances	145,230.82	0.16%
Admission and Room Deposits-Web	144,200.00	0.16%
SEOG	129,109.00	0.15%
Collection Agency	98,217.06	0.11%
Admission and Room Deposits-Cashiers	68,530.00	0.08%
Attorney General	62,840.95	0.07%
SUSTA	31,252.00	0.04%
Check-Marketplace	14,334.55	0.02%
GSEU Fee Reimbursement	5,075.00	0.01%
Employee Reimbursement	2,027.25	0.00%
Aid for Part-time Study(APTS)	2,000.00	0.00%
Memo	362.65	0.00%
Tuition Waivers	-	0.00%
Adjustments to Payments	(515,437.87)	-0.58%
TOTAL	\$ 88,246,236.20	100.00%

Sources of Payments		
July 1, 2015 - June 30, 2016		
Web Credit Card	\$ 13,554,968.95	15.88%
Unsubsidized Loans	12,346,206.00	14.46%
Subsidized Loans	11,490,013.00	13.46%
TAP & TAP Scholarships	7,084,108.88	8.30%
Alternative Loans	6,572,191.14	7.70%
Pell	6,380,619.57	7.47%
Web Check	5,528,629.06	6.48%
Parent Loans	5,384,492.00	6.31%
Check	5,128,361.88	6.01%
College Savings Programs	1,904,450.86	2.23%
Private Scholarships	1,074,968.50	1.26%
Fredonia Scholarships	1,501,750.00	1.76%
Visa	1,511,795.83	1.77%
Perkins Loans	894,468.25	1.05%
Foundation Scholarships	854,136.60	1.00%
Waivers-Res.Hall, Food, & Std. Srv. Fee	648,252.95	0.76%
Mastercard	603,983.67	0.71%
Government Scholarships	462,479.45	0.54%
Credit Card-Marketplace	456,008.28	0.53%
TEACH Grants	310,163.00	0.36%
Graduate Assistant	306,681.00	0.36%
Cash	291,567.30	0.34%
peerTransfer Payments	284,357.15	0.33%
EOP	275,934.14	0.32%
Wire transfers into Bank	197,489.15	0.23%
American Express	181,840.65	0.21%
Collection Agency	150,216.23	0.18%
FSA Advances	149,753.98	0.18%
Admission and Room Deposits-Web	139,520.00	0.16%
SEOG	110,020.00	0.13%
Admission and Room Deposits-Cashiers	60,800.00	0.07%
Discover	51,803.42	0.06%
Attorney General	42,750.58	0.05%
SUSTA	41,252.00	0.05%
Check-Marketplace	8,340.28	0.01%
Aid for Part-time Study(APTS)	8,000.00	0.01%
Employee Reimbursement	6,588.30	0.01%
GSEU Fee Reimbursement	4,833.00	0.01%
Memo	-	0.00%
Tuition Waivers	-	0.00%
Adjustments to Payments	(627,962.94)	-0.74%
TOTAL	\$ 85,375,832.11	100.00%

Federal financial grant programs: the Federal Pell Grant (PELL) and Supplemental Educational Opportunity Grant Program (SEOG) contributed \$6,490,639.57 in awards for students in the 2015-2016 year. This is a decrease of 19.1% from these sources over the previous year.

Additionally, in the eighth year of the TEACH program grants, \$310,163.00 was awarded, a 22.3% decrease from the previous year.

State financial aid programs: Tuition Assistance Program (TAP), Aid for Part Time Study (APTS), State University Student Assistance (SUSTA), and Education Opportunity Program (EOP) together provided \$7,409,295.02 in grants for students during the 2015-2016 year. The Student Accounts Office disbursed \$7,084,108.88 in TAP funds during the year, an increase of 3.8% over the prior year, which includes \$1,535,732.72 of the SUNY Tuition Credit, which is funded by the university.

The types of loans available to students are the Federal Perkins Loan, Subsidized Federal Stafford Loan, Unsubsidized Federal Stafford Loan, and Alternative Loans. In addition, parents may borrow funds through Federal Parent Loans for Undergraduate and Graduate Students (PLUS). The Office of Student Accounts disbursed \$36,687,370.39 from the loan programs in the 2015-2016 year, a decrease of 0.2% from the previous year.

The dollar amount of the Unsubsidized Loans disbursed was highest and had an 8.4% decrease, while Subsidized Loans had a 6.2% decrease. The dollar amount of Alternative Loans increased 25.2% for the year, PLUS Loans increased 12%, and Perkins Loans decreased 7.6%.

Scholarships

Scholarships and other grants are awarded from various sources. There are numerous scholarships, funded by a variety of departments and organizations, awarded through the Fredonia University Advancement Office. Government scholarships include military and veteran awards, Vocational Educational Services for Individuals with Disabilities (VESID), state and county scholarships. Many companies and local school district organizations provide private scholarships to individuals to help fund their education as well. There are also Fredonia awards scholarships funded from Residence Hall revenue and SUTRA revenue.

The following is a breakdown of the amounts disbursed for scholarships during the 2015-2016 year and the previous year with the net change between the two years:

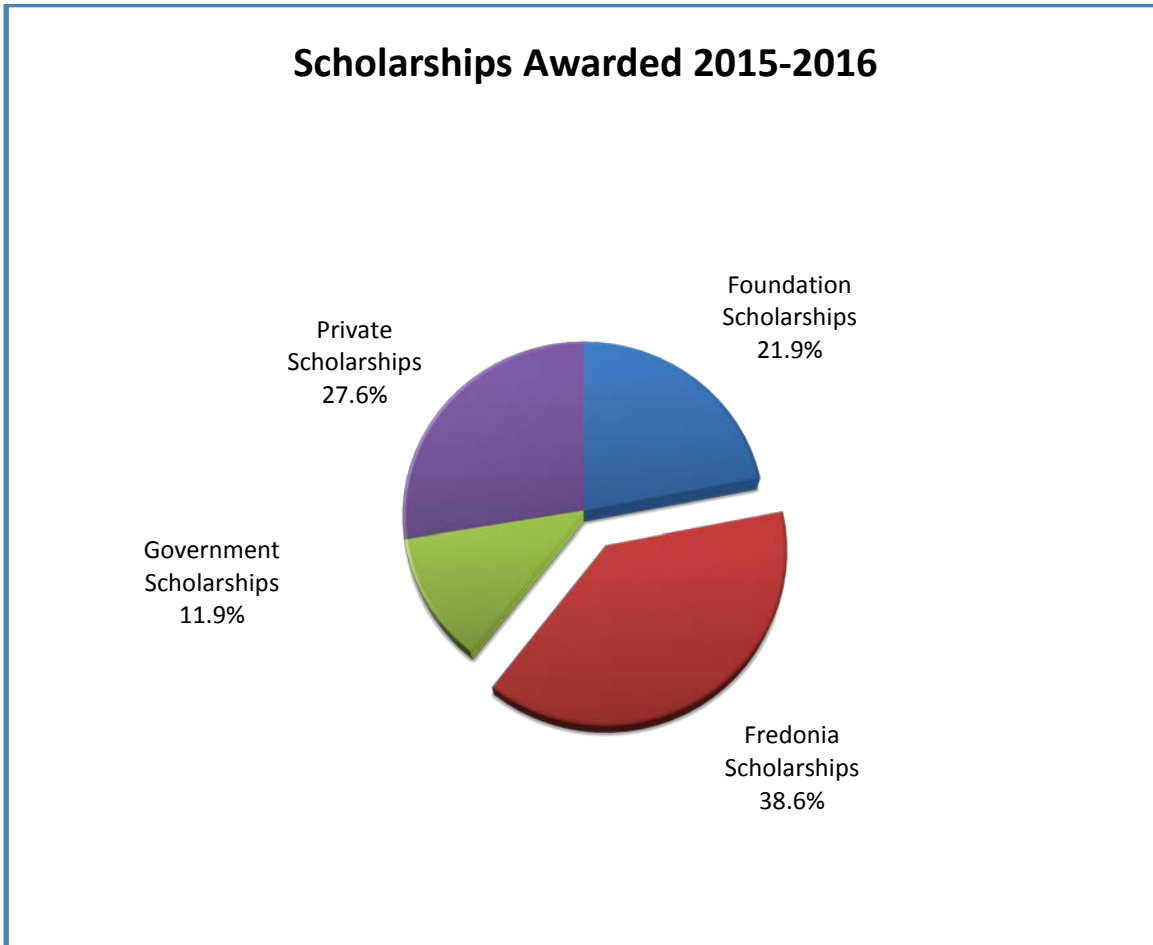
	<u>2014-2015</u>	<u>2015-2016</u>	<u>Inc/Dec</u>
Foundation Scholarships	\$823,875.92	\$854,136.60	\$ 30,260.68
Government Scholarships	426,871.96	462,479.45	35,607.49
Private Scholarships	1,544,618.78	1,074,968.50	(469,650.28)
Campus Funded	<u>1,468,150.00</u>	<u>1,501,750.00</u>	<u>33,600.00</u>
Total	<u>\$4,263,516.66</u>	<u>\$3,893,334.55</u>	<u>\$ (370,182.11)</u>

The amount awarded from Campus-Funded scholarships increased by 2.3% in the 2015-2016 fiscal year and represented 38.6% of all scholarships awarded. There was an overall decrease of 9% in scholarships disbursed in 2015-2016.

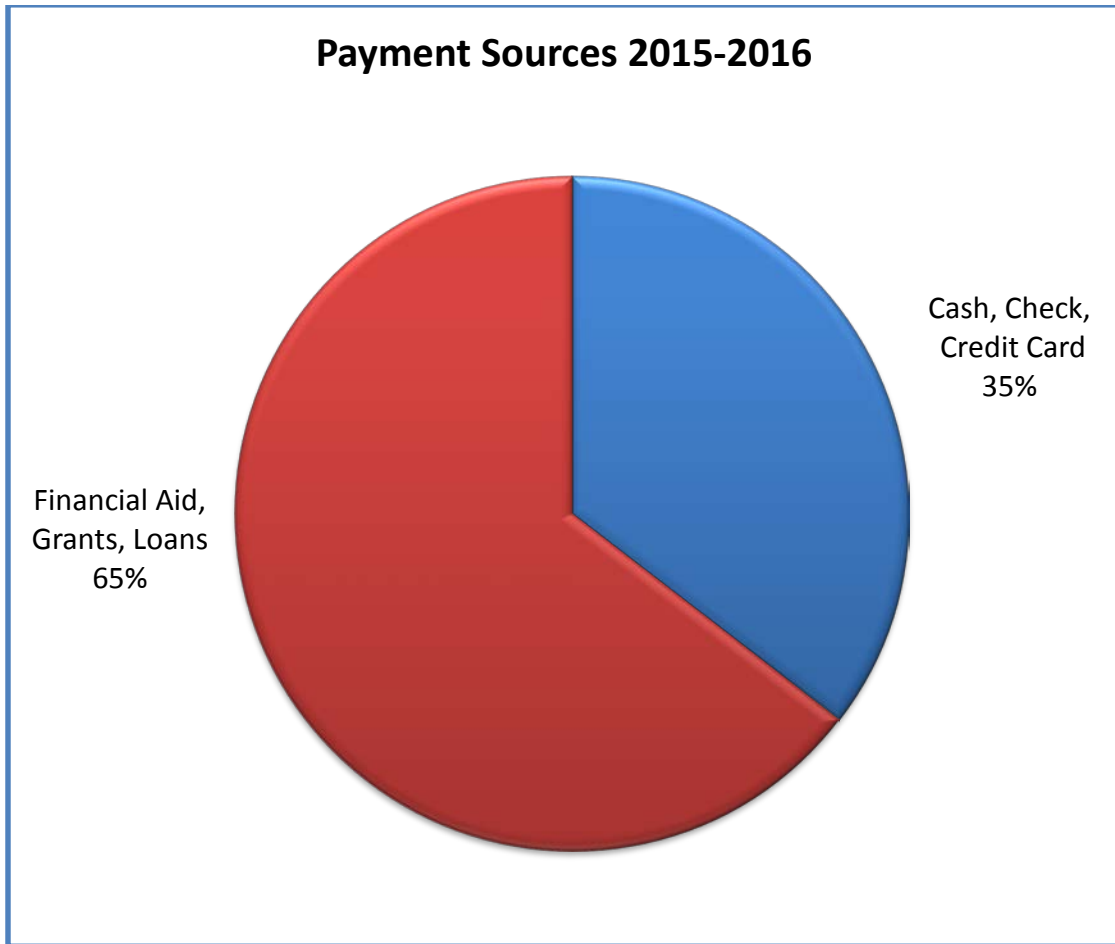
The following is a breakdown of the Campus-Funded Scholarships disbursed for the 2015-2016 year and the previous year:

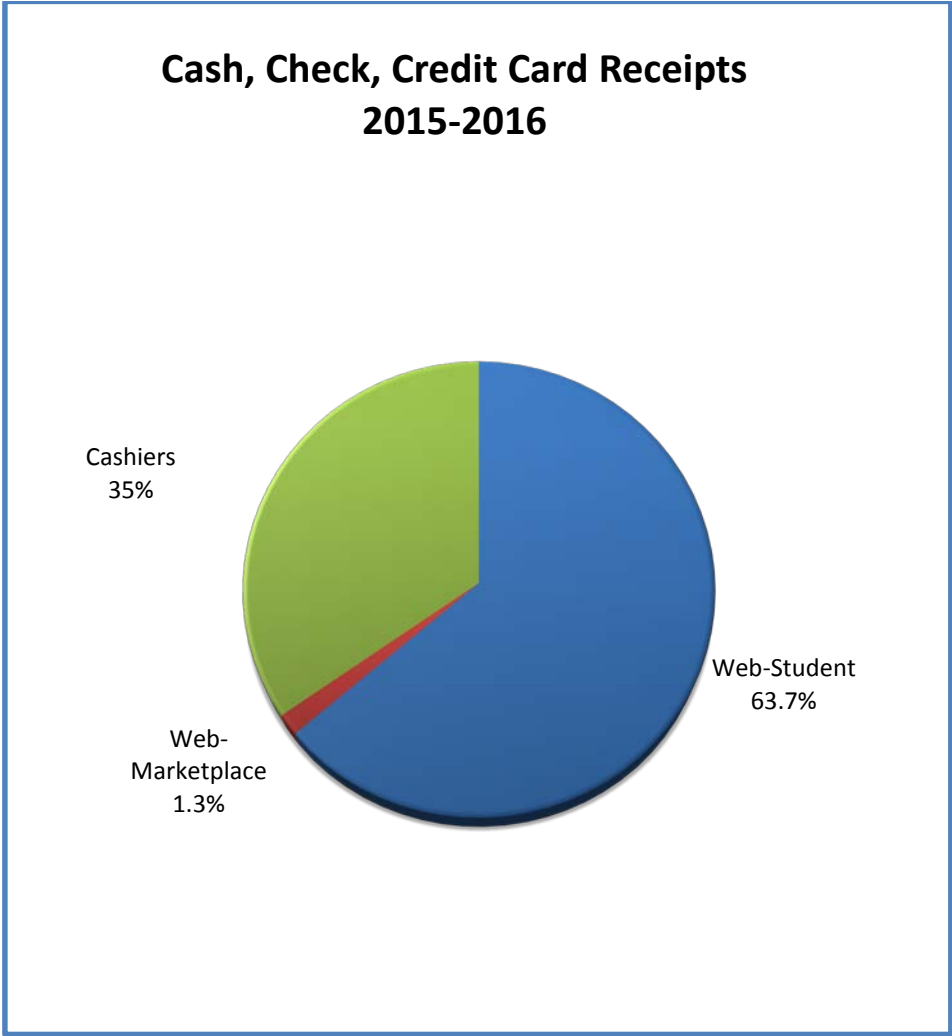
	<u>2014-2015</u>	<u>2015-2016</u>
<u>Fredonia Residence Life Scholarships:</u>		
Fredonia Dean's Freshman Scholar	431,000.00	480,000.00
USA Scholars Award	10,000.00	4,000.00
Fredonia Award for Excellence	112,500.00	103,500.00
Recruitment Scholarship	60,500.00	16,000.00
Fredonia Transfer Scholar Award	17,250.00	25,750.00
Student Affairs Award	4,000.00	N/A
Student Affairs Veterans Award	2,500.00	2,500.00
Residence Life Scholar Award	91,500.00	95,000.00
Residence Life Transfer Award	30,000.00	21,000.00
Fredonia 313 Scholarship	N/A	6,000.00
<u>Fredonia SUTRA Scholarships:</u>		
International (ISRA)	52,500.00	36,500.00
President's Out-of-State Award	258,750.00	232,500.00
Fredonia Incentive Alumni	5,000.00	5,000.00
Academic Excellence Award	108,500.00	57,500.00
Fredonia Promise Award	N/A	117,750.00
<u>Other Scholarships:</u>		
Fredonia Honors Award	159,750.00	146,250.00
President's Science/Math Award	92,000.00	116,000.00
Under-Rep. Graduate Fellowship	23,400.00	27,500.00
SUNY Diversity Abroad Schl	N/A	2,000.00
NYS Empire Minority Scholarship	<u>9,000.00</u>	<u>7,000.00</u>
Total	<u>\$1,468,150.00</u>	<u>\$1,501,750.00</u>

The graph on this page shows the breakdown of the scholarships awarded for the year.



The graphs on Pages 13 to 16 illustrate comparisons related to the types of payment sources and the revenue derived from these sources.





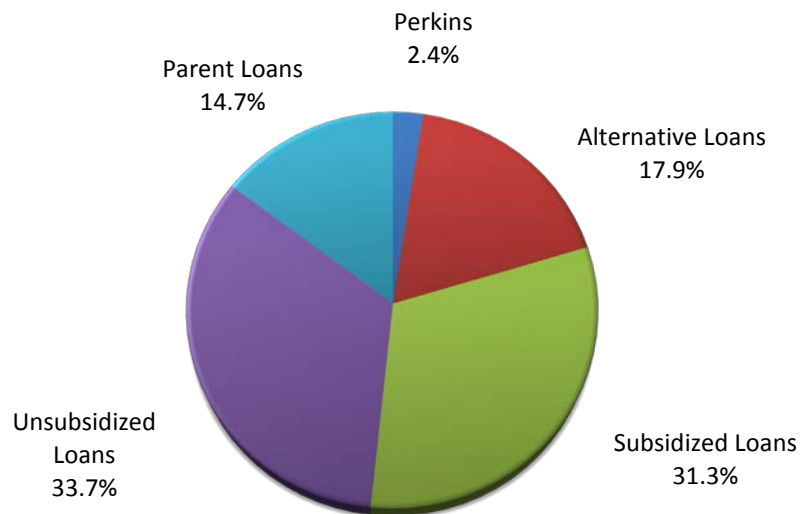
Financial Aid and Loans 2015-2016

Other Financial
Aid,
Scholarships
33.4%



Student &
Parent Loans
66.6%

Loan Types 2015-2016



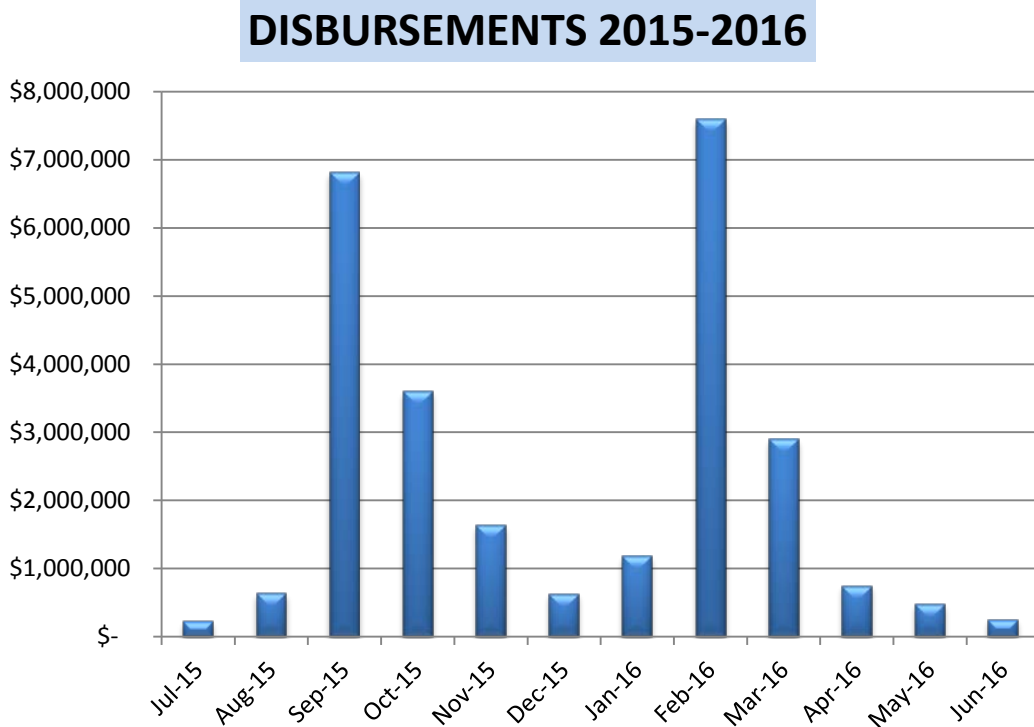
Disbursements

The Student Accounts Office produced 8,766 checks and 1,295 Automated Clearing House (ACH) direct deposit refunds during 2015-2016 year for total disbursements of \$26,616,476. This is a decrease of \$1,507,106 from the previous year.

The 8,766 checks produced totaled \$24,707,760 for 2015-2016, an increase of 141 checks with a dollar decrease of \$1,374,654. ACH direct deposit refunds totaled \$1,908,716 from the 1,131 refunds produced, a 14.5% increase of ACH refunds with a dollar decrease of \$132,452. Subtracting the amount of ACH deposits to the FSA bank account to repay advances students receive from FSA on their financial aid, actual ACH refunds to students' bank accounts were \$1,758,962.02, a decrease of \$135,365.16 or 7.1%.

In 2015-2016 student refunds totaling \$12,241,920.26 were issued by check or ACH. An additional \$68,631 was returned to various banks when students were not eligible for their student loan or no longer required the total loan for which they had applied. The remaining revenue transfer checks were issued to Faculty Student Association and other campus entities.

The following graph shows disbursement activity for each month of the fiscal year. Disbursements were highest in those months when financial aid refunds were issued to students.



APPENDIX A

HISTORY OF BILLED REVENUE JUNE 2007 - JUNE 2016

YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
TUITION	\$24,464,886.00	\$24,288,568.00	\$27,295,091.00	\$30,196,176.00	\$30,277,607.00	\$32,311,607.00	\$32,995,569.00	\$33,998,035.00	\$34,560,819.00	\$33,366,719.00
COLLEGE FEE	128,541.00	128,906.00	134,063.00	137,533.00	137,392.00	138,205.00	132,208.00	128,458.00	124,162.00	115,187.00
STUDENT FEES	5,718,934.00	5,889,337.00	6,539,794.00	6,990,775.00	7,401,536.00	7,727,254.00	7,756,155.00	7,764,503.02	7,683,029.93	7,317,471.61
COURSE RELATED FEES	484,589.00	525,419.00	550,378.00	613,732.00	585,075.00	601,708.00	599,624.00	687,323.72	687,431.61	786,486.65
BOOKSTORE/CAMPUS DEBIT CARD	3,311,076.00	3,240,523.00	3,460,140.00	3,307,858.00	3,010,570.00	2,664,071.00	2,015,841.00	1,873,359.28	1,601,691.75	1,414,615.34
INTERNATIONAL PROGRAM CHARGES	N/A	N/A	71,027.00	80,825.00	76,128.00	83,396.00	165,402.00	61,128.00	26,931.00	34,189.25
RESIDENCE HALL RENTAL	12,898,107.00	13,312,879.00	14,447,426.00	15,662,802.00	16,111,929.00	16,680,269.00	16,297,342.00	17,263,310.77	17,700,990.92	17,647,616.08
FOOD SERVICE	8,809,160.00	9,449,422.00	10,413,724.00	11,299,524.00	11,606,677.00	11,952,799.00	11,579,269.00	12,366,025.09	11,916,795.57	11,015,118.06
TOTAL	\$55,815,293.00	\$56,835,054.00	\$62,911,643.00	\$68,289,225.00	\$69,206,914.00	\$72,159,309.00	\$71,541,410.00	\$74,142,142.88	\$74,301,851.78	\$71,697,402.99
INCREASE/DECREASE	\$2,610,878.00	\$1,019,761.00	\$6,076,589.00	\$5,377,582.00	\$917,689.00	\$2,952,395.00	(\$617,899.00)	\$2,600,732.88	\$159,708.90	(\$2,604,448.79)
PERCENT INCREASE/ DECREASE	5%	2%	11%	9%	1%	4%	-1%	4%	0.2%	-3.5%

HISTORY OF RECEIVABLES AT JUNE 30 JUNE 2007 - JUNE 2016

YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
TUITION	\$68,971.89	\$75,187.09	\$117,671.74	\$84,077.63	\$79,293.43	\$76,354.78	\$82,189.77	\$63,151.25	\$90,743.51	\$154,925.56
COLLEGE FEE	555.40	433.95	620.59	461.95	477.95	383.05	438.75	304.75	502.95	511.13
STUDENT SERVICE FEE	24,752.39	21,966.55	31,524.56	22,852.08	25,213.20	21,123.60	28,907.00	18,995.09	32,222.31	34,081.58
COURSE RELATED FEES	5,657.25	4,658.84	4,497.81	3,139.50	24,761.98	2,831.38	23,689.65	4,982.30	7,913.65	5,846.97
BOOKSTORE/CAMPUS DEBIT CARD	30,088.07	35,123.80	26,116.53	33,568.13	3,858.15	18,938.93	3,268.00	15,466.68	27,591.07	18,907.58
RESIDENCE HALL RENTAL	70,480.54	57,697.45	39,423.68	55,858.90	55,226.09	32,863.48	51,192.96	47,186.39	68,802.50	88,230.20
FOOD SERVICE	73,088.18	67,312.73	56,232.11	71,567.84	62,261.91	55,764.78	69,002.23	63,833.71	130,772.69	114,572.06
MISCELLANEOUS FEES	11,632.58	11,686.97	10,639.50	12,882.93	9,564.50	11,441.00	10,577.00	10,610.00	12,962.72	8,916.00
TOTAL	\$285,226.30	\$274,067.38	\$286,726.52	\$284,408.96	\$260,657.21	\$219,701.00	\$269,265.36	\$224,530.17	\$371,511.40	\$425,991.08
INCREASE/DECREASE	\$64,764.45	(\$11,158.92)	\$12,659.14	(\$2,317.56)	(\$23,751.75)	(\$40,956.21)	\$49,564.36	(\$44,735.19)	\$146,981.23	\$54,479.68
PERCENT INCREASE/ DECREASE	29%	-4%	5%	-1%	-8%	-16%	23%	-17%	65%	15%

APPENDIX B

**HISTORY OF CASH COLLECTIONS
JUNE 2007 - JUNE 2016**

YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
TUITION	\$24,627,261.00	\$24,278,848.00	\$27,221,441.00	\$30,198,965.00	\$30,241,659.00	\$32,335,756.00	\$32,971,983.00	\$33,988,644.00	\$34,514,138.78	\$33,270,095.53
COLLEGE FEE & STUDENT FEES	6,495,438.00	6,754,994.00	7,273,072.00	7,847,451.00	8,171,302.00	8,528,855.00	8,583,974.00	8,685,634.00	8,592,464.77	8,394,922.99
BOOKSTORE/CAMPUS DEBIT CARD	3,302,319.00	3,228,784.00	3,457,922.00	3,292,339.00	3,001,487.00	2,666,539.00	2,003,329.00	1,869,449.00	1,585,796.97	1,412,654.45
INTERNATIONAL PROGAM CHARGES	-	-	71,027.00	91,377.00	76,128.00	83,060.00	165,402.00	61,128.00	26,931.00	34,189.25
RESIDENCE HALL RENTAL	12,856,192.00	13,306,872.00	14,448,198.00	15,621,610.00	16,110,721.00	16,669,798.00	16,311,342.00	17,250,844.00	17,081,668.61	16,998,832.26
FOOD SERVICE	8,781,226.00	9,438,372.00	10,407,336.00	11,267,280.00	11,588,303.00	11,934,676.00	11,554,221.00	12,341,429.00	11,824,522.20	10,970,663.09
IFR ACCOUNTS	2,174,756.00	2,528,785.00	1,904,207.00	1,717,584.00	2,272,766.00	1,781,134.00	2,145,096.00	1,847,033.00	1,818,595.49	2,052,554.28
FINANCIAL AID REFUNDED	11,589,464.00	11,216,413.00	12,150,756.00	14,028,724.00	14,617,082.00	14,321,588.00	13,719,348.00	12,467,215.00	12,802,118.38	12,241,920.26
TOTAL	\$69,826,656.00	\$ 70,753,068.00	\$76,933,959.00	\$ 84,065,330.00	\$ 86,079,448.00	\$ 88,321,406.00	\$ 87,454,695.00	\$ 88,511,376.00	\$ 88,246,236.20	\$85,375,832.11
INCREASE/DECREASE	\$3,433,607.00	\$926,412.00	\$6,180,891.00	\$7,131,371.00	\$2,014,118.00	\$2,241,958.00	(\$866,711.00)	\$1,056,681.00	(\$265,139.80)	(\$2,870,404.09)
PERCENT INCREASE/ DECREASE	5.2%	1.3%	8.7%	9.3%	2.4%	2.6%	-1.0%	1.2%	-0.3%	-3.3%

**HISTORY OF SOURCES OF REVENUE
JUNE 2007 - JUNE 2016**

YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
CASH & CHECKS	23%	20%	19%	17%	15%	15%	16%	15%	14%	13%
CREDIT CARDS	15%	15%	15%	17%	18%	19%	19%	20%	19%	19%
FEDERAL AID GRANTS	6%	7%	8%	10%	11%	10%	9%	9%	9%	7%
STATE AID GRANTS	8%	7%	8%	7%	7%	7%	7%	7%	8%	9%
LOANS	43%	44%	45%	43%	45%	45%	42%	41%	42%	43%
SCHOLARSHIPS	2%	3%	2%	3%	2%	2%	4%	4%	5%	5%
MISCELLANEOUS	3%	4%	3%	3%	2%	2%	3%	4%	3%	4%

**HISTORY OF USES OF REVENUE
JUNE 2007 - JUNE 2016**

YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
TUITION	35%	34%	35%	36%	35%	37%	38%	38%	39%	39%
COLLEGE FEE & STUDENT FEES	9%	9%	10%	9%	10%	10%	10%	10%	10%	10%
CAMPUS DEBIT ACCOUNT	5%	5%	4%	4%	3%	3%	2%	2%	2%	2%
RESIDENCE HALL RENTAL	18%	19%	19%	19%	19%	19%	19%	20%	19%	20%
FOOD SERVICE	13%	13%	14%	13%	13%	14%	13%	14%	13%	13%
IFR ACCOUNTS	3%	4%	2%	2%	3%	2%	2%	2%	2%	2%
FINANCIAL AID REFUNDED	17%	16%	16%	17%	17%	15%	16%	14%	15%	14%

APPENDIX C

HISTORY OF DISBURSEMENTS JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
NUMBER OF CHECKS	10,822	10,611	10,543	11,682	11,580	11,368	10,067	9,245	8,625	8,766
DOLLAR AMOUNT	\$25,432,075	\$25,398,686	\$26,794,616	\$29,467,183	\$29,296,464	\$28,880,634	\$27,646,884	\$27,951,654	\$26,082,414	\$24,707,760
INC/DEC NUMBER OF CHECKS	(267)	(211)	(68)	1,139	(102)	(212)	(1,301)	(822)	(620)	141
DOLLAR INCREASE/DECREASE	\$865,653	(\$33,389)	\$1,395,930	\$2,672,567	(\$170,719)	(\$415,830)	(\$1,233,750)	\$304,770	(\$1,869,240)	(\$1,374,654)
DOLLAR INC/DEC AS PERCENTAGE	4%	0%	5%	10%	-1%	-1%	-4%	1%	-7%	-5%

HISTORY OF PAYMENTS CASH, CHECK, CREDIT CARD VERSUS FINANCIAL AID, GRANTS, LOANS JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
CASH, CHECK, CREDIT CARD	41%	39%	37%	37%	35%	35%	38%	38%	36%	35%
FIN. AID, GRANTS, LOANS	59%	61%	63%	63%	65%	65%	62%	62%	64%	65%

HISTORY OF PAYMENTS FINANCIAL AID AND LOANS PERCENTAGES JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2013-2014	2013-2014	2014-2015	2015-2016
STUDENT & PARENT LOANS	73%	73%	71%	68.5%	68.8%	69.6%	68.1%	66.0%	64.7%	66.6%
FIN. AID. & SCHOLARSHIPS	27%	27%	29%	31.5%	31.2%	30.4%	31.9%	34.0%	35.3%	33.4%

HISTORY OF PAYMENTS TYPES OF LOAN PERCENTAGES JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
SUBSIDIZED LOANS	38%	40%	37%	39%	40%	37%	35%	34%	33%	31%
UNSUBSIDIZED LOANS	25%	26%	37%	38%	34%	35%	39%	38%	37%	34%
ALTERNATIVE LOANS	22%	22%	16%	12%	13%	14%	13%	13%	14%	18%
PARENTS LOANS	11%	10%	8%	10%	11%	12%	12%	12%	13%	15%
PERKINS LOANS *	4%	2%	2%	1%	2%	2%	2%	3%	3%	2%

* PERKINS LOANS were not accounted for separately in the graph or this chart in earlier years.

APPENDIX D

HISTORY OF SCHOLARSHIPS BY MAJOR TYPE JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2011-2012	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
GOVERNMENT SCHOLARSHIPS	\$166,952.00	\$222,729.00	\$111,531.00	\$161,335.00	\$291,294.00	\$298,486.00	\$344,241.32	\$393,932.79	\$426,871.96	\$462,479.45
PRIVATE SCHOLARSHIPS	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00	599,043.00	638,103.67	1,309,122.09	1,544,618.78	1,074,968.50
FOUNDATION SCHOLARSHIPS	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00	624,428.00	644,061.81	695,489.01	823,875.92	854,136.60
CAMPUS FUNDED SCHOLARSHIPS	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00	815,760.00	867,124.38	1,272,381.00	1,468,150.00	1,501,750.00
TOTAL	\$1,684,210.00	\$1,826,304.00	\$1,846,806.00	\$2,140,012.00	\$2,179,443.00	\$2,337,717.00	\$2,493,531.18	\$3,670,924.89	\$4,263,516.66	\$3,893,334.55
INCREASE/DECREASE	\$118,597.00	\$142,094.00	\$20,502.00	\$293,206.00	\$39,431.00	\$158,274.00	\$155,814.18	\$1,177,393.71	\$592,591.77	(\$370,182.11)
PERCENTAGE INCREASE/DECREASE	8%	8%	1%	16%	2%	7%	7%	47%	16%	-9%

HISTORY OF SCHOLARSHIPS - MAJOR TYPE PERCENTAGES JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
GOVERNMENT SCHOLARSHIPS	10%	12%	6%	7%	13%	12.8%	13.8%	10.7%	10.1%	11.9%
PRIVATE SCHOLARSHIPS	39%	38%	37%	26%	30%	25.6%	25.6%	35.7%	36.2%	27.6%
FOUNDATION SCHOLARSHIPS	26%	25%	28.4%	31.0%	22.2%	26.7%	25.8%	18.9%	19.3%	21.9%
CAMPUS FUNDED SCHOLARSHIPS	25%	25%	28.6%	36.0%	34.0%	34.9%	34.8%	34.7%	34.4%	38.6%

HISTORY OF CAMPUS FUNDED SCHOLARSHIPS JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
FREDONIA ACHIEVEMENT	\$61,000.00	\$84,500.00	\$49,000.00	\$21,000.00	\$17,500.00	N/A	N/A	N/A	N/A	N/A
FREDONIA DEAN'S SCHOLAR AWARD	N/A	N/A	72,000.00	132,000.00	177,500.00	\$46,000.00	\$19,500.00	N/A	N/A	N/A
FREDONIA DEAN'S FRESHMAN SCHOLAR	N/A	N/A	N/A	N/A	N/A	238,000.00	277,000.00	354,000.00	431,000.00	480,000.00
USA SCHOLARS AWARD	2,500.00	7,000.00	7,500.00	2,500.00	750.00	4,000.00	5,000.00	8,000.00	10,000.00	4,000.00
FREDONIA KEEPER AWARD	N/A	N/A	N/A	N/A	5,000.00	N/A	N/A	N/A	N/A	N/A
FACULTY/STAFF SCHOLARSHIP	N/A	N/A	N/A	N/A	13,750.00	N/A	7,250.00	N/A	N/A	N/A
FREDONIA AWARD FOR EXCELLENCE	57,500.00	66,250.00	73,250.00	71,250.00	74,000.00	70,500.00	60,000.00	81,000.00	112,500.00	103,500.00
ACADEMIC RECRUITMENT SCHOLARSHIP	45,500.00	46,500.00	39,000.00	36,000.00	43,000.00	35,000.00	26,500.00	34,500.00	60,500.00	16,000.00
FREDONIA TRANSFER SCHOLAR AWARD	N/A	5,000.00	9,250.00	10,000.00	15,000.00	27,750.00	27,250.00	38,000.00	17,250.00	25,750.00
STUDENT AFFAIRS AWARD	N/A	N/A	N/A	N/A	N/A	N/A	92,706.88	N/A	4,000.00	N/A
STUDENT AFFAIRS VETERANS AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2,500.00	2,500.00
ADMISSIONS RECRUITMENT SCHOLARSHIP	N/A	12,000.00	3,000.00	3,000.00	N/A	N/A	N/A	N/A	N/A	N/A
RESIDENCE LIFE SCHOLAR AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	63,250.00	91,500.00	95,000.00
RESIDENCE LIFE TRANSFER AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	30,000.00	21,000.00
FREDONIA 313 SCHOLARSHIP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6,000.00
TALENT INCENTIVE AWARD	55,000.00	15,000.00	5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRESIDENT'S INTERNATIONAL (ISRA)	39,000.00	49,500.00	46,500.00	152,500.00	117,500.00	102,500.00	120,000.00	52,500.00	52,500.00	36,500.00
PRESIDENT'S PA SCHOLAR AWARD	8,000.00	6,000.00	6,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRESIDENT'S OUT-OF-STATE AWARD	48,000.00	72,574.00	132,000.00	250,000.00	200,000.00	217,500.00	152,500.00	225,000.00	258,750.00	232,500.00
EGE UNIVERSITY PROGRAM SCHOLARSHIP	N/A	N/A	12,520.00	N/A	13,380.00	N/A	N/A	N/A	N/A	N/A
FREDONIA INCENTIVE ALUMNI AWARD	7,500.00	N/A	N/A	N/A	N/A	N/A	N/A	5,000.00	5,000.00	5,000.00
FREDONIA ACADEMIC EXCELLENCE AWARD	N/A	N/A	N/A	N/A	N/A	N/A	12,000.00	62,500.00	108,500.00	57,500.00
GR2 FRESHMAN AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	79,000.00	N/A	N/A
ALUMNI AMBASSADOR AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	27,431.00	N/A	N/A
FREDONIA PROMISE AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	117,750.00
ACADEMIC INCENTIVE AWARD	33,000.00	20,000.00	5,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRESIDENT'S OHIO SCHOLAR AWARD	2,000.00	2,000.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
FREDONIA HONORS AWARD	28,500.00	33,500.00	35,500.00	49,000.00	42,500.00	36,000.00	34,000.00	153,750.00	159,750.00	146,250.00
PRESIDENTS SCIENCE/MATH AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	50,000.00	92,000.00	116,000.00
STATE MINORITY GRADUATE FELLOWSHIP	30,900.00	27,500.00	20,000.00	28,749.00	12,564.00	27,510.00	25,417.50	28,450.00	23,400.00	27,500.00
SUNY DIVERSITY ABROAD SCHOLARSHIP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	2,000.00
NYS EMPIRE MINORITY SCHOLARSHIP	7,000.00	9,500.00	10,500.00	12,000.00	9,500.00	11,000.00	8,000.00	10,000.00	9,000.00	7,000.00
TOTAL	\$425,400.00	\$456,824.00	\$526,020.00	\$767,999.00	\$741,944.00	\$815,760.00	\$867,124.38	\$1,272,381.00	\$1,468,150.00	\$1,501,750.00
INCREASE/DECREASE	\$24,932.00	\$31,424.00	\$69,196.00	\$241,979.00	(\$26,055.00)	\$73,816.00	\$51,364.38	\$405,256.62	\$195,769.00	\$33,600.00
PERCENT INCREASE/ DECREASE	6%	7%	15%	46%	-3%	10%	6%	47%	15%	2%

APPENDIX E

**HISTORY OF SOURCES OF PAYMENTS
JUNE 2007 - JUNE 2016**

Source	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
Web Credit Card	\$ 3,162,320.57	\$ 3,783,646.00	\$ 4,718,823.00	\$ 9,930,097.00	\$ 12,636,038.08	\$ 13,451,928.91	\$ 13,687,713.91	\$ 14,618,191.03	\$ 14,380,116.31	\$ 13,554,968.95
Unsubsidized Loans	7,702,144.91	8,013,853.00	12,957,870.00	13,770,523.00	13,204,573.00	13,701,680.00	14,195,719.20	13,876,461.80	13,482,622.00	12,346,206.00
Subsidized Loans	11,427,473.95	12,423,990.00	12,896,674.00	14,201,116.00	15,587,865.00	14,916,306.00	12,930,834.00	12,339,382.00	12,252,701.00	11,490,013.00
TAP	5,075,905.62	5,016,553.00	5,636,554.00	5,963,803.00	5,721,172.36	6,178,059.92	6,164,322.67	6,446,348.19	6,826,131.62	7,084,108.88
Alternative Loans	6,702,350.51	6,954,079.00	5,573,648.00	4,265,544.00	4,845,502.90	5,384,091.48	4,614,325.99	4,669,109.69	5,250,004.55	6,572,191.14
Pell	3,402,490.00	4,014,761.00	4,799,966.00	6,681,016.00	7,597,347.45	7,508,282.00	7,293,343.50	7,574,233.00	7,893,620.00	6,380,619.57
Web Check	557,671.49	640,564.00	840,511.00	3,791,852.00	5,380,809.72	5,953,720.11	6,370,075.02	6,291,480.98	6,665,534.09	5,528,629.06
Parent Loans	3,374,548.25	3,036,755.00	2,698,121.00	3,466,981.00	4,335,897.00	4,942,157.00	4,342,285.00	4,513,354.00	4,807,385.00	5,384,492.00
Check	6,318,225.64	4,732,939.00	4,150,876.00	6,602,547.00	6,512,427.52	5,648,652.94	5,524,293.24	5,296,445.41	4,364,599.12	5,128,361.88
College Savings Programs	1,402,280.78	1,688,604.00	1,703,195.00	844,990.00	944,944.20	1,177,724.96	1,373,957.72	1,529,652.52	1,815,713.60	1,904,450.86
Private Scholarships	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00	599,043.00	638,103.67	1,309,122.09	1,544,618.78	1,074,968.50
Fredonia Scholarships	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00	815,760.00	867,124.38	1,272,381.00	1,468,150.00	1,501,750.00
Visa	2,577,192.14	2,617,554.00	2,819,104.00	2,265,951.00	1,626,018.15	1,884,226.81	1,896,265.19	1,621,236.50	1,398,189.32	1,511,795.83
Perkins Loans	1,203,574.75	750,726.00	497,612.00	546,949.00	679,769.25	779,348.80	733,766.50	1,030,214.05	967,932.76	894,468.25
Foundation Scholarships	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00	624,428.00	644,061.81	695,489.01	823,875.92	854,136.60
Waivers-Res.Hall,Food,Std.Srv.Fee***	N/A	N/A	(547,801.00)	584,801.00	605,774.37	631,798.76	656,455.78	662,166.42	636,607.06	648,252.95
Mastercard	2,157,685.17	2,073,545.00	2,100,948.00	1,378,420.00	1,184,142.30	1,009,577.22	990,064.37	762,296.00	740,258.93	603,983.67
Government Scholarships	166,952.00	222,729.00	111,531.00	161,335.00	291,294.00	298,486.00	344,241.32	393,932.79	426,871.96	462,479.45
Credit Card-Marketplace	N/A	N/A	N/A	209,062.00	278,177.81	346,927.02	349,662.24	468,404.34	395,862.40	456,008.28
TEACH Grants*	N/A	N/A	619,500.00	815,498.00	885,297.00	845,632.00	699,221.00	505,322.30	399,395.50	310,163.00
Graduate Assistant	180,861.80	184,092.00	199,185.00	220,756.00	211,145.00	203,443.50	245,690.00	287,229.00	309,925.00	306,681.00
Cash	270,370.35	359,928.00	364,515.00	363,479.00	371,988.66	387,775.33	455,452.90	305,039.98	283,704.31	291,567.30
peerTransfer Payments	N/A	N/A	N/A	N/A	N/A	N/A	115,513.80	310,069.45	477,697.50	284,357.15
EOP	162,974.50	177,822.00	184,499.00	158,629.00	150,839.50	165,722.23	201,700.00	139,576.37	166,939.18	275,934.14
Wire transfers into Bank	94,821.92	85,469.00	363,779.00	260,190.00	293,190.60	926,975.11	1,167,713.03	830,386.89	280,038.88	197,489.15
American Express	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	181,840.65
Collection Agency	92,539.38	90,863.00	109,388.00	144,594.00	82,767.19	109,584.70	92,734.12	121,624.49	98,217.06	150,216.23
FSA Advances***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	160,957.24	145,230.82	149,753.98
Adm. and Room Deposits-Web**	N/A	N/A	57,950.00	64,473.00	109,155.00	134,400.00	137,910.00	133,020.00	144,200.00	139,520.00
SEOG	145,134.00	162,451.00	127,162.00	148,723.00	127,391.00	104,235.00	123,742.00	105,127.00	129,109.00	110,020.00
Adm. and Room Deposits-Cashiers**	221,305.00	234,721.00	176,755.00	159,090.00	127,495.00	90,345.00	85,410.00	85,750.00	68,530.00	60,800.00
Discover	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	51,803.42
Attorney General	36,592.99	55,395.00	39,355.00	43,705.00	32,931.03	42,276.88	73,667.50	48,949.24	62,840.95	42,750.58
SUSTA	30,900.00	30,181.00	29,948.00	29,612.00	31,252.00	31,252.00	31,252.00	31,252.00	31,252.00	41,252.00
Check-Marketplace	N/A	N/A	N/A	10,780.00	13,728.10	15,095.27	12,068.75	14,977.36	14,334.55	8,340.28
Aid for Part-time Study(APTS)	26,629.00	14,297.00	5,543.00	19,794.00	5,414.00	9,500.00	3,831.00	12,043.00	2,000.00	8,000.00
Employee Reimbursement	2,249.19	3,144.00	1,272.00	6,374.00	7,242.18	3,106.05	5,130.40	6,794.09	2,027.25	6,588.30
GSEU Fee Reimbursement	N/A	N/A	N/A	N/A	N/A	N/A	9,342.00	N/A	5,075.00	4,833.00
Memo***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1,427.36	362.65	N/A
Adjustments to Payments	(699,079.59)	(502,098.00)	(160,140.00)	70,850.00	(284,208.62)	(602,136.00)	377,701.29	41,178.95	(515,437.87)	(627,962.94)
Teacher Waiver Certificates	3,750.00	3,000.00	4,500.00	500.00	5,965.00	2,000.00	N/A	750.00	N/A	N/A
Check-Lockbox	8,711,931.90	8,597,765.00	8,678,608.00	3,010,821.00	N/A	N/A	N/A	N/A	N/A	N/A
Credit Card-Lockbox	2,341,599.59	2,183,796.00	2,110,342.00	542,615.00	N/A	N/A	N/A	N/A	N/A	N/A
Acad. Man. Services(AMS)	1,111,893.19	1,120,972.00	882,688.00	827,718.00	N/A	N/A	N/A	N/A	N/A	N/A
HERA Act Grants *	344,109.00	377,397.00	446,203.00	523,465.00	587,953.25	N/A	N/A	N/A	N/A	N/A
TOTAL	\$ 69,826,656.00	\$ 70,753,068.00	\$ 76,933,959.00	\$ 84,065,330.00	\$ 86,079,448.00	\$ 88,321,406.00	\$ 87,454,695.30	\$ 88,511,375.54	\$ 88,246,236.20	\$ 85,375,832.11
INCREASE/DECREASE	\$3,433,607.00	\$926,412.00	\$6,180,891.00	\$7,131,371.00	\$2,014,118.00	\$2,241,958.00	(\$866,710.70)	\$1,056,680.24	(\$265,139.34)	\$ (2,870,404.09)
PERCENTAGE INC./DEC.	5.2%	1.3%	8.7%	9.3%	2.4%	2.6%	-1.0%	1.2%	-0.3%	-3.3%

*HERA Act Grants were new federal grants in 2006-2007. TEACH Grants are new federal grants in the 2008-2009 year.

**Adm and Room Deposits were not listed separately in earlier years. Deposits via the web began in 2008-2009.

***Waivers, FSA Advances & Memo were not listed separately in prior years.

APPENDIX F

**HISTORY OF PAYMENTS
CASHIERS, LOCKBOX, WEB PAYMENTS
JUNE 2007 - JUNE 2016**

Source	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2104	2014-2015	2015-2016
CASHIERS	47%	45%	42%	43.6%	38.4%	36.2%	38.4%	35.0%	31.0%	35.0%
LOCKBOX**	40%	39%	38%	11.4%	N/A	N/A	N/A	N/A	N/A	N/A
WEB-STUDENT*	13%	16%	20%	44.3%	60.6%	62.6%	60.5%	63.5%	67.7%	63.5%
WEB-MARKETPLACE	N/A	N/A	N/A	0.7%	1.0%	1.2%	1.1%	1.5%	1.3%	1.5%

* 2003-2004 to 2008-2009- this was listed as WEB CHECK & CREDIT CARD

** Lockbox was discontinued in 2009-2010

**HISTORY OF CASH PAYMENTS BY TYPE
CASH, CHECK, CREDIT CARD, SAVINGS PLANS
JUNE 2007 - JUNE 2016**

Source	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2104	2014-2015	2015-2016
CHECK & CASH										
CHECK-LOCKBOX	\$8,711,931.90	\$8,597,765.00	\$8,678,608.00	\$3,010,821.00	N/A	N/A	N/A	N/A	N/A	N/A
CHECK	6,318,225.64	4,732,939.00	4,150,876.00	6,602,547.00	\$ 6,512,427.52	\$ 5,648,652.94	\$ 5,524,293.24	\$ 5,296,445.41	\$ 4,364,599.12	\$ 5,128,361.88
WEB CHECK-STUDENT & MARKETPLACE	557,671.49	640,564.00	840,511.00	3,802,632.00	5,394,537.82	5,968,815.38	6,382,143.77	6,306,458.34	6,679,868.64	5,537,059.34
CASH	270,370.35	359,928.00	364,515.00	363,479.00	371,988.66	387,775.33	455,452.90	305,039.98	283,704.31	291,567.30
SUB-TOTAL	15,858,199.38	14,331,196.00	14,034,510.00	13,779,479.00	12,278,954.00	12,005,243.65	12,361,889.91	11,907,943.73	11,328,172.07	10,956,988.52
CREDIT CARD										
CREDIT CARD-LOCKBOX	2,341,599.59	2,183,796.00	2,110,342.00	542,615.00	N/A	N/A	N/A	N/A	N/A	N/A
WEB CREDIT CARD-STUDENT & MARKETPLACE	3,162,320.57	3,783,646.00	4,718,823.00	10,139,159.00	12,914,215.89	13,798,855.93	14,037,376.15	15,086,595.37	14,775,978.71	14,010,977.23
VISA	2,577,192.14	2,617,554.00	2,819,104.00	2,265,951.00	1,626,018.15	1,884,226.81	1,896,265.19	1,621,236.50	1,398,189.32	1,511,795.83
MASTERCARD	2,157,685.17	2,073,545.00	2,100,948.00	1,378,420.00	1,184,142.30	1,009,577.22	990,064.37	762,296.00	740,258.93	603,983.67
AMERICAN EXPRESS	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	181,840.65
DISCOVER	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	51,803.42
SUB-TOTAL	10,238,797.47	10,658,541.00	11,749,217.00	14,326,145.00	2,810,160.45	2,893,804.03	2,886,329.56	2,383,532.50	2,138,448.25	16,360,400.80
OTHER PAYMENT METHODS										
ADM. AND ROOM DEPOSITS-CASHIERS *	221,305.00	234,721.00	176,755.00	159,090.00	127,495.00	90,345.00	85,410.00	85,750.00	68,530.00	60,800.00
ADM. AND ROOM DEPOSITS-WEB *	N/A	N/A	57,950.00	70,850.00	109,155.00	134,400.00	137,910.00	133,020.00	144,200.00	139,520.00
AMS - PAYMENT PLAN	1,111,893.19	1,120,972.00	882,688.00	827,718.00	N/A	N/A	N/A	N/A	N/A	N/A
COLLEGE SAVINGS PLAN	1,402,280.78	1,688,604.00	1,703,195.00	844,990.00	944,944.20	1,177,724.96	1,373,957.72	1,529,652.52	1,815,713.60	1,904,450.86
WIRE TRANSFERS & PEER TRANS-INTL. STDS.	94,821.92	85,469.00	363,779.00	260,190.00	293,190.60	926,975.11	1,283,226.83	1,140,456.34	757,736.38	481,846.30
SUB-TOTAL	2,830,300.89	3,129,766.00	3,184,367.00	2,162,838.00	1,474,784.80	2,329,445.07	2,880,504.55	2,888,878.86	2,786,179.98	2,586,617.16
TOTAL	\$28,927,297.74	\$28,119,503.00	\$28,968,094.00	\$30,268,462.00	\$16,563,899.25	\$17,228,492.75	\$18,128,724.02	\$17,180,355.09	\$16,252,800.30	\$29,904,006.48
INCREASE/DECREASE	\$3,072,484.23	(\$807,794.74)	\$848,591.00	\$1,300,368.00	#####	\$664,593.50	\$900,231.27	(\$948,368.93)	(\$927,554.79)	\$13,651,206.18
PERCENTAGE INC/DEC	11.9%	-2.8%	3.0%	4.5%	-45.3%	4.0%	5.2%	-5.2%	-5.4%	84.0%

*ADMISSION AND ROOM DEPOSITS were not listed separately in earlier years. Web deposits began in 2008-2009.

**HISTORY OF PAYMENTS
PAYMENTS ON DELINQUENT ACCOUNTS TRANSFERRED FOR COLLECTIONS
JUNE 2007 - JUNE 2016**

Source	2006-2007	2007-2008	2008-2009	#	2009-2010	2010-2011	2011-2012	2012-2013	2013-2104	2014-2015	2015-2016
COLLECTION AGENCY	\$92,539.38	\$90,863.00	\$109,388.00		\$144,594.00	\$82,767.19	\$109,584.70	\$92,734.12	\$121,624.49	\$98,217.06	\$150,216.23
ATTORNEY GENERAL	36,592.99	55,395.00	39,355.00		43,705.00	32,931.03	42,276.88	73,667.50	48,949.24	62,840.95	42,750.58
TOTAL	\$129,132.37	\$146,258.00	\$148,743.00		\$188,299.00	\$115,698.22	\$151,861.58	\$166,401.62	\$170,573.73	\$161,058.01	\$192,966.81
INCREASE/DECREASE	\$23,580.34	\$17,125.63	\$2,485.00		\$39,556.00	(\$72,600.78)	\$36,163.36	\$14,540.04	\$4,172.11	(\$9,515.72)	\$31,908.80
PERCENTAGE INC/DEC	22%	13%	2%		27%	-39%	31%	10%	3%	-6%	20%

APPENDIX G

HISTORY OF FINANCIAL AID DISBURSED FOR COLLEGE CHARGES JUNE 2007 - JUNE 2016										
YEAR	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
FEDERAL AID	\$3,891,733.00	\$4,554,609.00	\$5,992,831.00	\$8,168,702.00	\$9,197,988.70	\$8,458,149.00	\$8,116,306.50	\$8,184,682.30	\$8,422,124.50	\$6,800,802.57
STATE AID	5,296,409.12	5,238,853.00	5,856,544.00	6,171,838.00	5,908,677.86	6,384,534.15	6,401,105.67	6,629,219.56	7,026,322.80	7,409,295.02
LOANS	30,410,092.37	31,179,403.00	34,623,925.00	36,251,113.00	38,653,607.15	39,723,583.28	36,816,930.69	36,428,521.54	36,760,645.31	36,687,370.39
SCHOLARSHIPS	1,684,210.00	1,826,304.00	1,846,806.00	2,140,012.00	2,179,443.00	2,337,717.00	2,493,531.18	3,670,924.89	4,263,516.66	3,893,334.55
TOTAL	\$41,282,444.49	\$42,799,169.00	\$48,320,106.00	\$52,731,665.00	\$55,939,716.71	\$56,903,983.43	\$53,827,874.04	\$54,913,348.29	\$56,472,609.27	\$54,790,802.53
INCREASE/DECREASE	\$1,327,016.49	\$1,516,724.51	\$5,520,937.00	\$4,411,559.00	\$3,208,051.71	\$964,266.72	-\$3,076,109.39	\$1,085,474.25	\$1,559,260.98	-\$1,681,806.74
PERCENTAGE INC/DEC	3%	4%	13%	9%	6%	2%	-5%	2%	3%	-3%

HISTORY OF SOURCES OF PAYMENTS FINANCIAL AID JUNE 2007 - JUNE 2016										
Source	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016
FEDERAL AID										
Pell	\$3,402,490.00	\$4,014,761.00	\$4,799,966.00	\$6,681,016.00	\$7,597,347.45	\$7,508,282.00	\$7,293,343.50	\$7,574,233.00	\$7,893,620.00	\$6,380,619.57
SEOG	145,134.00	162,451.00	127,162.00	148,723.00	127,391.00	104,235.00	123,742.00	105,127.00	129,109.00	110,020.00
HERA Act Grants	344,109.00	377,397.00	446,203.00	523,465.00	587,953.25	N/A	N/A	N/A	N/A	N/A
TEACH Grants	N/A	N/A	619,500.00	815,498.00	885,297.00	845,632.00	699,221.00	505,322.30	399,395.50	310,163.00
SUB-TOTAL	3,891,733.00	4,554,609.00	5,992,831.00	8,168,702.00	9,197,988.70	8,458,149.00	8,116,306.50	8,184,682.30	8,422,124.50	6,800,802.57
STATE AID										
TAP	5,075,905.62	5,016,553.00	5,636,554.00	5,963,803.00	5,721,172.36	6,178,059.92	6,164,322.67	6,446,348.19	6,826,131.62	7,084,108.88
Aid for Part-time Study(APTS)	26,629.00	14,297.00	5,543.00	19,794.00	5,414.00	9,500.00	3,831.00	12,043.00	2,000.00	8,000.00
SUSTA	30,900.00	30,181.00	29,948.00	29,612.00	31,252.00	31,252.00	31,252.00	31,252.00	31,252.00	41,252.00
EOP	162,974.50	177,822.00	184,499.00	158,629.00	150,839.50	165,722.23	201,700.00	139,576.37	166,939.18	275,934.14
SUB-TOTAL	5,296,409.12	5,238,853.00	5,856,544.00	6,171,838.00	5,908,677.86	6,384,534.15	6,401,105.67	6,629,219.56	7,026,322.80	7,409,295.02
LOANS										
Subsidized Loans	11,427,473.95	12,423,990.00	12,896,674.00	14,201,116.00	15,587,865.00	14,916,306.00	12,930,834.00	12,339,382.00	12,252,701.00	11,490,013.00
Unsubsidized Loans	7,702,144.91	8,013,853.00	12,957,870.00	13,770,523.00	13,204,573.00	13,701,680.00	14,195,719.20	13,876,461.80	13,482,622.00	12,346,206.00
Alternative Loans	6,702,350.51	6,954,079.00	5,573,648.00	4,265,544.00	4,845,502.90	5,384,091.48	4,614,325.99	4,669,109.69	5,250,004.55	6,572,191.14
Parent's Loans	3,374,548.25	3,036,755.00	2,698,121.00	3,466,981.00	4,335,897.00	4,942,157.00	4,342,285.00	4,513,354.00	4,807,385.00	5,384,492.00
Perkins	1,203,574.75	750,726.00	497,612.00	546,949.00	679,769.25	779,348.80	733,766.50	1,030,214.05	967,932.76	894,468.25
SUB-TOTAL	30,410,092.37	31,179,403.00	34,623,925.00	36,251,113.00	38,653,607.15	39,723,583.28	36,816,930.69	36,428,521.54	36,760,645.31	36,687,370.39
SCHOLARSHIPS										
Private Scholarships	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00	599,043.00	638,103.67	1,309,122.09	1,544,618.78	1,074,968.50
Foundation Scholarships	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00	624,428.00	644,061.81	695,489.01	823,875.92	854,136.60
Fredonia Scholarships	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00	815,760.00	867,124.38	1,272,381.00	1,468,150.00	1,501,750.00
Government Scholarships	166,952.00	222,729.00	111,531.00	161,335.00	291,294.00	298,486.00	344,241.32	393,932.79	426,871.96	462,479.45
SUB-TOTAL	1,684,210.00	1,826,304.00	1,846,806.00	2,140,012.00	2,179,443.00	2,337,717.00	2,493,531.18	3,670,924.89	4,263,516.66	3,893,334.55
OTHER GRANTS										
Graduate Assistant	180,861.80	184,092.00	199,185.00	220,756.00	211,145.00	203,443.50	245,690.00	287,229.00	309,925.00	306,681.00
Teacher Waiver Certificates	3,750.00	3,000.00	4,500.00	500.00	5,965.00	2,000.00	N/A	750.00	N/A	N/A
GSEU Fee Reimbursement	N/A	N/A	N/A	N/A	N/A	N/A	9,342.00	N/A	5,075.00	4,833.00
Employee Reimbursement	2,249.19	3,144.00	1,272.00	6,374.00	7,242.18	3,106.05	5,130.40	6,794.09	2,027.25	6,588.30
SUB-TOTAL	186,860.99	190,236.00	204,957.00	227,630.00	224,352.18	208,549.55	260,162.40	294,773.09	317,027.25	318,102.30
TOTAL	\$41,469,305.48	\$42,989,405.00	\$48,525,063.00	\$52,959,295.00	\$56,164,068.89	\$57,112,532.98	\$54,088,036.44	\$55,208,121.38	\$56,789,636.52	\$55,108,904.83
INCREASE/DECREASE	\$1,118,435.64	\$1,520,099.52	\$5,535,658.00	\$4,434,232.00	\$3,204,773.89	\$948,464.09	(\$3,024,496.54)	\$1,120,084.94	\$1,581,515.14	(\$1,680,731.69)
PERCENTAGE INC/DEC	3%	4%	13%	9%	6%	2%	-5%	2%	3%	-3%